

# CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS



April 26–27, 2010  
8:30 am – 5:00 pm

Presented by Arizona CRS and  
the Scottsdale Area  
Association of REALTORS®  
(SAAR)

Course location: SAAR  
4221 N Scottsdale Rd  
Scottsdale, AZ 85251

## TECHNOLOGIES TO ADVANCE YOUR BUSINESS FROM THE COUNCIL OF RESIDENTIAL SPECIALISTS

The Technologies to Advance your Business Course (CRS 206) from the Council of Residential Specialists will help you get a handle on technology and tools that work for you and your business.

- Learn about technologies *that streamline the way you handle contacts and follow-up systems*
- Access the technologies that make sense for you and your business *so you don't waste money on gimmicks*
- Marketing yourself via Web sites, blogs and other communication tools *to attract, keep and close the internet buyer*
- Create effective multimedia technologies *and develop enhanced listing and buyer presentations*

CRS educators are leading professionals who bring practical experience to each course, cutting through the hype and offering you real-world solutions. In CRS two-day courses you'll meet other top agents for prime networking opportunities. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.

### ABOUT CRS TWO-DAY COURSES

*CRS two-day courses also earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 40,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit [www.crs.com](http://www.crs.com).*



FOR ADDITIONAL INFORMATION CALL:

Laura Grady, at SAAR: Telephone: 480-945-2651

[Laura@SAARonline.com](mailto:Laura@SAARonline.com)

Joey Hallatt, ABR, CRS Telephone: 602-672-0341

[Joey@JoeyHallatt.com](mailto:Joey@JoeyHallatt.com)

[www.SAARonline.com](http://www.SAARonline.com)

[www.ArizonaCRS.com](http://www.ArizonaCRS.com)

For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit [www.crs.com](http://www.crs.com).



Council of Residential Specialists

The Proven Path To Success

# CRS COURSE REGISTRATION FORM

## COURSE: **CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS**

**WHERE?** SAAR, 4221 N Scottsdale Rd, Scottsdale, AZ 85251

**WHEN?** Monday, April 26 and Tuesday, April 27, 2010

**WHO?**

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City, State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

**REGISTRATION FEE: \$275.00** Discounted Price, **\$250.00** for CRS Designees & GRI Graduates, **\$225.00** for AZ CRS Chapter Members

NOTE: Tuition includes: All Lectures, Course Material, Continental Breakfast and 2 Breaks on Both Class Days.

Please indicate preferred method of payment:

Visa  MasterCard  American Express  Discover

Check enclosed, *Make check payable to: SAAR*; Mail to: SAAR, 4221 N Scottsdale Rd, Scottsdale, AZ 85251

Credit Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

### REGISTRATION PROCEDURES

Students may register at any time prior to the course by sending application, together with full tuition. Confirmed reservation will be made only upon receipt of the full fee. If you fail to receive a written confirmation from us within 10 days, please call us to make sure your application has been received.

**CLASSROOMS TENDS TO BE COOL \* PLEASE DRESS ACCORDINGLY!**

### CLASS SIZE IS LIMITED, SO REGISTER NOW!

**Check-in:** Monday April 26, 2010: 7:30-8:15am

**Class hours:** Daily – 8:30 am – 5:00pm

**Examination:** Students who need credit for this class toward their CRS designation will take an exam in the afternoon of the 2<sup>nd</sup> day.

**Lunch Break:** 12-1 pm, *Students on their own for lunch each day*

### ACCOMMODATIONS

Travel/Lodging arrangements are the responsibility of the student.

### CANCELLATIONS AND REFUNDS

**Two weeks prior to class:** Full refund less \$20 service charge

**From 2 weeks to 72 hours Prior to class:** 75% of the tuition fee refunded

**"NO SHOWS":** Forfeit their enrollment fees.

Prior to purchasing non-refundable transportation and hotel reservations, please confirm with the course sponsor. If the minimum required attendance is not met, class may be CANCELLED.

SAAR and the Arizona CRS Chapter are not liable for any non-refundable tickets/reservations that are not used due to cancellation.

**TO REGISTER:** Please fax your registration form to 480-994-8498 or email to [Laura@SAARonline.com](mailto:Laura@SAARonline.com).

Please call Joey Hallatt at 602-672-0341, Laura Grady or Micki Lang at 480-945-2651 for any questions.



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